

# Support Worldwide

International Business Advice

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### Advice for SMEs up to large Corporations

Cross-border operating companies have to face the challenges of a globalized business world when seizing opportunities. This requires comprehensive knowledge in order to comply with local rules and to stay ahead of competitors.

We support the planning, implementation and further development of business activities in Germany from the very beginning. Our experts, who are specialized in international consulting services, offer optimal one-stop consulting solutions helping businesses grow through innovative thinking and a collaborative approach in Germany - local in touch, global in reach with our top 8 international HLB network.

Through the power of more than 51.900 professionals across 155 countries in more than 1.130 offices, we combine local expertise and global capabilities to service your needs. With our comprehensive service portfolio, our country desks, up-to-date specialist knowledge, many decades of experience, creativity and a great deal of commitment, we ensure that self-employed persons, entrepreneurs and decision-makers can concentrate fully on their core competencies and the successful management of their companies.

Have a look at our services which might be of interest to you and feel free to contact us.

## Our Services

### Audit Services

Reliable information and objective judgements will increase security for business people, creditors and shareholders. For this you need experienced auditors who know your company and your business model. And this is precisely what Treuhand audit offers. Our audit activities are tailored to your needs. Our audit processes take the latest technical developments into account. We'll provide the foundations for sound tips and advice that will move you forward.

### Business Valuation

We would be glad to assist you with:

- Valuations as per national and international standards
- Valuations for taxation purposes
- Purchase price allocation
- Arbitration awards
- Court/party opinions on questions of company valuation
- Fairness opinions

### IT Consulting

Digitalization is a key element of a future-oriented company. Digital technologies are changing business models and speeding up the working environment. We accompany you with specialists from different professions from the technical, legal, and tax organization through the optimization of business models and processes to questions of IT security and data protection. We make sure your ideas flow continuously, even digitally.

### M & A

We provide comprehensive advice in association with (complex and multi-national) M&A transactions and support during the whole M&A process, including coordination of transaction-/deal-process, commercial negotiations (LOI, Term Sheet), legal, tax and financial due diligence, tax-optimized financing, set-up of tax-optimized structuring (e.g. considering RETT, VAT, tax-effective interest deduction, management/employer participation schemes), legal drafting and negotiation of deal documentation (SPA/APA, SHA, side letters, etc) and post-closing restructurings (PLTA, mergers or other restructurings).

### Customs & Excise Duties

Our services cover inter alia the following topics:

- We help you to find the best customs scheme for your supply structure.
- For non-EU suppliers, importing goods into the EU can be difficult. We check your options and assist with the implementation.
- Using the correct customs code is essential. We support you to receive binding customs tariff information.
- Customs law offers a wide range of simplifications like deferment accounts for duties and import VAT. We assist you to get the authorisation.
- Unlike VAT, customs duties are a final burden. We minimize this burden by using preferential schemes, calculating customs values correctly, assisting in refund procedures.

### Indirect Tax Advice (VAT)

Our VAT experts are committed to providing innovative solutions on a local and international basis including the necessary compliance work. Although VAT has generally been harmonised within the EU by various European Commission Directives, there are still a lot of different practices, habits and loopholes in individual countries. We are helping clients to seize all the opportunities of doing business in new countries by minimising indirect taxation.

### International Tax & Transfer Pricing

We support you in the individual structuring, documentation and defence of cross-border business relationships within the company group. International Tax and Transfer Pricing issues are addressed and resolved. International Tax expertise, operational transfer pricing and the cooperation in our HLB network ensure to meet local and international requirements.

### Consultancy · Restructuring · Sustainability/CSR

We serve expertise in various divisions – colorful and diverse like ourselves and our customers – from lean-management, to management-systems, from sustainability to New Work, from restructuring to start-ups!

### Legal Services

Our 15 lawyers will help you to set-up or liquidate a German subsidiary. Our services include company formation, company secretarial services, drafting/review of any purchase/sale/leasing/rental contracts or general terms and conditions and inheritance law/execution of a will as well as assistance even in fiscal and civil court proceedings on all level of jurisdiction.

### Payroll · Employment Law · Secondement

Outsourcing your company's payroll can ensure your employees receive their salary accurately and on time. Our specialists dealing with foreign employees or employers provide a fully managed service tailored specifically to your needs. We provide you with draft employment contracts and represent you before labour courts. Crossborder employee deployment, supply of temporary workers as well as reporting and authority management are the topics we offer in the field of expatriate services. We support your HR department in the legally compliant implementation of secondments as well as in the recruitment of employees particular in the areas of tax, social security, labour, residence, work permit law.



## Our International Team



### International Tax & Transfer Pricing

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## Facts & Figures

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Wirtschaftsprüfungsgesellschaft

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HLB is a global network of independent audit, tax and advisory firms. We have a history of innovation, collaboration and are dedicated to helping our clients grow across borders.

**TOGETHER WE MAKE IT HAPPEN**

**20** Directors and Partners

**4,200**

Mandates local regional & international

**270** Employees

**51,900**

Employees working in the HLB Network

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